

Certification “Ready for IBM SOA Speciality”**FRITZ & MACZIOL receives the seal of approval from IBM for best SOA competence**

- Know-how for standard SOA solutions
- Successful project experience with IBM WebSphere technology
- Strict certification criteria completely fulfilled

Ulm, 4th June 2007 — FRITZ & MACZIOL has just received the IBM Excellence Award 2007, the highest award worldwide for an IBM Business Partner. The leading company for software, systems and services is now specially certified as one of just a few IBM partners for its competence in the field of service-oriented architecture (SOA). The “Ready for IBM SOA Speciality” seal of approval honours extensive expertise and outstanding know-how in the development of standard solutions to optimise business processes in companies of every size. For FRITZ & MACZIOL this certification is further proof of its successful strategy of continual investment in the know-how and quality of its staff.

Companies who want to manage their business processes efficiently no longer have to do without service-oriented architecture. Introducing an SOA facilitates automisation and, thus, acceleration of existing processes. In addition to clear time and cost savings, optimisation of processes also creates greater customer satisfaction.

Due to the continually growing demands with regard to more flexibility in companies and, therefore, in competition, the use of SOA is gaining in significance in the opinion of Sandy Carter, Vice President SOA and WebSphere at the IBM Software Group: “SOA is an increasingly important business requirement for organizations because of the business flexibility it enables,” said Sandy Carter. “FRITZ & MACZIOL’s commitment to SOA provides their customers with a powerful way to reduce integration costs while rapidly deploying operational BI applications.”

The experienced software architects and consultants at FRITZ & MACZIOL offer the standard portfolio via SOA Consulting and Implementation Services. From an initial analysis of the existing IT landscape and identification of process optimisations, costs savings and integration possibilities, through

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specifying and realising scalable target architecture, to staff training, support and remote services, the FRITZ & MACZIOL team supports its customers in introducing individual SOA. The experts can access successful project experience with the IBM WebSphere technology, for example at a fashion chain and a manufacturer of products for building facades.

Strict criteria apply to the issue of IBM's special SOA competence "Ready for IBM SOA Speciality". Amongst other things, the IBM partner must have dedicated SOA/IBM software certifications in sales and technology, for example as an IBM Certified SOA Solution Designer, comprehensive project know-how, and fulfil numerous business, technical and training-oriented requirements. Evidence of reference projects is a further, essential prerequisite. FRITZ & MACZIOL impressed on all points.

Further information:

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Background Information:

FRITZ & MACZIOL is the leading company for software, systems and services in Germany, Austria and Switzerland. Together with its sister company INFOMA®, FRITZ & MACZIOL develops and sells software and system solutions for public clients (newsystem® communal), medium and large-sized companies (Despatch automation VAS® and LAP for the bulk goods industry, FuM Groupware & Application Suite based on Lotus Notes and IBM WebSphere). Moreover, as an IBM Premier Partner and winner of the IBM Excellence Award 2007, the company offers its customers the entire product ranges from IBM, Microsoft, VMware and CITRIX and comprehensive services in consulting and system integration. Founded in 1987, FRITZ & MACZIOL : INFOMA® today has more than 1,900 customers from the fields of local government, industry, retail, services, banking and insurance. The Group achieved a total turnover of around 150 million euros in the 2006/2007 business year. There are currently about 410 employees at 16 locations in Germany, Austria and Switzerland.