

Half-yearly figures for the business year 2009**FRITZ & MACZIOL : INFOMA® continues its positive development with a broad range of solutions and sustainable customer-orientation**

- 15 per cent turnover increase by 30 June 2009
- Currently 650 staff members at 15 locations
- IT solutions for a service-oriented computing centre

Ulm, 18 August 2009. — The development for the first six months of the current business year (01/01 – 31/12/2009) has been positive for FRITZ & MACZIOL : INFOMA. With a turnover growth of 15 % as of 30/06/2009, compared to the reference period of the previous year, the company group again achieved a good result despite a considerable margin reduction. Currently, 650 staff members, of these 440 consultants, take care of about 3,000 customers at a total of 15 locations in Germany, Switzerland and the Philippines. Apart from comprehensive investment in the training of the staff members and in new, service-oriented solutions and products, the satisfaction of the customers continues to remain at the top of our agenda as an integral company target.

Heribert Fritz, Managing Director of FRITZ & MACZIOL, considers the excellent corporate management oriented at the customer an essential factor that both FRITZ & MACZIOL as a leading company for software, systems and services as well as the affiliated company INFOMA®, provider of a comprehensive product and service portfolio for the public services, were able to continue on their road to success despite the generally difficult economic situation at the moment: "We further strengthen our customer loyalty with outstanding project work carried out by highly-qualified staff members. With high financial commitment and the readiness to invest in the education and training of our staff members as well as with our solution portfolio, we always offer our customers the right answer for their individual business and IT requirements while at the same time optimising the costs. The customers trust us and particularly now invest in service-oriented and cost-saving IT solutions which we offer from one source."

Not only with a position among the Top 6 in the contest

"Deutschlands Kundenchampions 2009" (Germany's Customer Champi-

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ons 2009) and thus by being the IT company with the highest ranking, does FRITZ & MACZIOL prove very clearly its quality, performance and vast knowhow as well as utmost customer-orientation. Further top-glass global IBM awards in all the relevant IT-fields of hardware, software and services; IBM Beacon Award Winner and Finalist in 2009; Winner of the IBM Information Management Innovation Award 2009 are a confirmation of the comprehensive expertise of FRITZ & MACZIOL. In addition to this, INFOMA® as the winner was bestowed the world-wide Microsoft Partner Program Award 2009 at the beginning of July.

This focus on providing customers with everything from one source in order to optimise processes and thus costs has been acknowledged by world-market leaders and has been a decisive factor for the growth of the company group in the first six months of 2009. With its concentration on IT solutions that are adjusted to the changed market conditions, the company group does not only offer planning reliability to its customers, but also a fast return on investment.

FRITZ & MACZIOL impressively proves its positioning as the system house of the future, which is unique in its depth and breadth, especially in view of the growing requirements of the customers in respect to a dynamic computing centre infrastructure. As being the only "Dynamic Infrastructure"-certified system house in Europe, FRITZ & MACZIOL shows its overall expertise concerning the planning, equipping and optimisation of a service-oriented computing centre. Together with the shareholder, the Imtech N.V., FRITZ & MACZIOL here offers comprehensive solutions and support from one source as a full-range data centre provider. Particularly solutions in connection with virtualisation and consolidation provide current opportunities for the highest possible energy efficiency in the computing centre and cost optimisation in the company. With the possibility to carry out modular test scenarios of systems by world-market leaders, as for example the migration of the latest virtualisation software VMware vSphere4 in the company-owned test centre in Ulm as well as the recently inaugurated Solution Center at the location in Offenbach, FRITZ & MACZIOL is one of a few system houses with a comparable demo offer.

Also the supply of qualified Remote & Managed Services is gaining more and more importance in the company group. In this case, FRITZ & MACZIOL provides neutral consulting, services and individual solutions by

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own experts, which are responsible for the mutually defined operations tasks concerning the customer's IT. Depending on the requirements, these services are either performed on the spot or by remote administration. The customer benefits from the excellent support of his system landscape and thus stable, highly-available systems as well as reliable, transparent costs.

Outlook

Despite the turbulent times, the FRITZ & MACZIOL: INFOMA® company group would like to continue the positive development also in the second six months of 2009. The key factor here is to always provide the right solution for the individual business and IT requirements through expertise, quality, the focus on future topics and corporate management which is consistently oriented at the customer.

For further information:

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Background information:

FRITZ & MACZIOL has positioned itself as a system house of the future with holistic portfolio of hardware, software and services from one source both in Germany and Switzerland. The company also is represented internationally by FuM Asia Inc. and service agencies in different countries. Together with its sister company INFOMA®, FRITZ & MACZIOL develops and sells software and system solutions for public authorities, medium-sized companies and major enterprises. The system house is a top partner of IBM, Microsoft and SAP and provides its customers with the whole range of relevant IT topics on the base of the latest technology of those and other manufacturers. With currently 650 staff members in 15 locations in Germany and Switzerland, the corporate group generated a turnover of EUR 200 million in 2008.